

Senior Developer

Vienna/Klagenfurt, Austria or Remote • Engineering • Full Time

Well-capitalised early stage start-up seeks extremely talented Senior Developer to help pioneer the way sales and marketing teams execute and apply processes. Kickscale builds a leading SaaS platform that helps sales teams to access and build best in class sales processes that deliver more sales meetings and revenue.

If you are passionate about developing software, leading development teams, and finding solutions to problems through agility, we want to talk with you! You will be the key contributor and leader of our product engineering team and drive the day-to-day development process. Besides analysing business goals, you will also be responsible for the development of a successful technical strategy for Kickscale and the support of our development team. Additionally, you will individually solve technical issues as well.

You must have experience in designing and building software-as-a-service platforms (web and mobile), and you should be able to do this in the shortest time possible. You should have a BSc (HTL/Uni/FH) or MSc (Uni/FH) in Computer Science or equivalent working experience. Top-notch communication skills are essential.

Expect talented, motivated, intense, and interesting co-workers.

Technical Requirements:

- Experience with frontend frameworks (React, angular, vue.js)
- Experience with javascript/typescript
- Experience with state management libraries (Redux, Recoil)
- Experience with agile development methods such as Scrum
- Experience with Version control systems (Git, Jira)
- Experience with CI/CD (Github actions)
- Experience with testing (Jest, Enzyme)
- Good Understanding of React lifecycle

Technical Nice to Have's:

- Experience with serverless databases/functions (Firebase)
- Experience with development in Backend
- Good Understanding of RESTful services
- Experience with E2E Tests (Cypress)
- Experience with Firebase Security Rules (or other kind of Security system)
- Experience in scaling products (performance, security, etc)
- Experience in UI/UX as well as design and CSS

Desired Personality Traits:

- Pragmatism over Perfectionism
- Flexible
- Communicative
- Good understanding of our business value
- Effective in a fast paced environment with fast changing requirements
- Coaching mindset

The Kickscale Team

You'll be joining a young and dynamic team that is passionate about building great software and quickly iterating on ideas and work to provide customers with improved experiences. We constantly challenge each other to improve, by asking difficult questions and pushing personal and professional growth. The development team is focused on building new features and maintaining them, as well as testing the current SaaS platform.

About Kickscale

Kickscale emerged as a company based on a problem that most B2B tech start-ups experienced. We had to identify what works best for sales pipeline generation and what activities lead to revenue generation. Based on the approaches we learned at the famous American startup incubator Y Combinator the processes that lead to revenue. The implementation and definition of this outstanding process took us over two years. Afterwards, we recognized that the process works, but we need something to scale, guide and coach new team members and later analyse those activities, as well as set-up and organise the sales meetings generated out of these processes more efficiently. We have founded Kickscale to offer a SaaS Platform including sales processes (= playbooks) of the best teams in the world. Our team of experts helps leading companies to help them generate more business, track the outcome of their sales meetings and focus on activities which lead to pipeline generation and revenue growth.

Incredible Companies that trust **Kickscale** 😎





More about our Benefits

Whether you work collocated with the team members or in a remote team, our colleagues (or better said friends) and company culture are highly collaborative, supportive and yes - FUN! To enhance your work experience we offer a fantastic benefit: you can individually choose if you want to work from our beautiful office in Vienna or simply from your cosy home. Flexibility is our highest priority!

The World is our playground and **Kickscale is headquartered in Austria 🇦🇹**, with locations in **Vienna**, Austria's capital city and **Klagenfurt**, the Silicon Valley of the Alps.



Apply via coolejobs@kickscale.com | www.kickscale.com